

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 L-02 XMB-04 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-07 NSAE-00 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 DODE-00 PA-02 USIA-15

PRS-01 CCO-00 OTPE-00 FCC-02 OC-05 BIB-01 /081 W

----- 006823

R 120900Z MAR 75

FM AMCONSUL ANTWERP

TO SECSTATE WASHDC 1034

INFO AMEMBASSY BRUSSELS

UNCLAS ANTWERP 0116

E.O. 11652 N/A

TAGS: ETEL, BE, NI

SUBJ: BELL TELEPHONE MFG. CO. CONTRACT IN NIGERIA

REF: ANTWERP 0092

OFFICIAL OF BELL TELEPHONE (ITT'S BELGIAN TELECOMMUNICATIONS  
SUBSIDIARY) INFORMED ME MARCH 11 BELL HAS CONCLUDED CONTRACT  
IN AMOUNT OF 2.1 BILLION BF WITH NIGERIA FOR SWITCHING EQUIPMENT  
OF PENTAONTA OR CROSSBAR TYPE.

ALTHOUGH CONTRACT WAS SIGNED LAST WEEK BY BELL NEGOTIATING TEAM  
WHICH HAD BEEN IN NIGERIA FOR SEVERAL WEEKS, PUBLIC ANNOUNCEMENT  
IN FORM OF PRESS RELEASE IS REPORTEDLY NOT TO BE MADE PRIOR TO  
AGREEMENT BY NIGERIAN GOVT, WHICH OFFICIAL STATED IS EXPECTED  
NEXT WEEK FOLLOWING RETURN OF BELL NEGOTIATING TEAM TO ANTWERP.

TOTAL AMOUNT OF SWITCHING EQUIPMENT CONTRACTED FOR BY NIGERIA IS  
REPORTEDLY EQUIVALENT OF 3.4 BILLION BF, WITH CONTRACT FOR  
REMAINING 1.3 BILLION AWARDED TO ITT'S ITALIAN SUBSIDIARY FACE.

COMING ON TOP OF 4.6 BILLION BF CONTRACT WITH INDONESIA LAST MONTH,  
CONTRACT WITH NIGERIA REPRESENTS ANOTHER TIMELY PLUM FOR BELL,  
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WHICH WAS FORCED INTO HIRING FREEZE EARLY THIS YEAR DUE TO DECLINE

IN EQUIPMENT ORDERS.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** TELECOMMUNICATION, EQUIPMENT, COMMUNICATION SATELLITES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 12 MAR 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975ANTWER00116  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750086-0563  
**From:** ANTWERP  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1975/newtext/t19750360/aaaacbqp.tel  
**Line Count:** 63  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 ANTWERP 0092  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** woolflhd  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 SEP 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 SEP 2003 by SilvaL0>; APPROVED <31 DEC 2003 by woolflhd>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** BELL TELEPHONE MFG. CO. CONTRACT IN NIGERIA  
**TAGS:** ETEL, BE, NI, BELL TELEPHONE MFG CO  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006